

# **KHAN BUSINESS PRODUCTS**

## **COMPANY PROFILE**

### **OFFICE**

### **IN KARACHI:**

KHAN BUSINESS PRODUCTS,  
Anwar-ul-uloom, SP-10 Block-10,  
Gulberg F.B Area, Adjacent Gulberg Police Station,  
Karachi.

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[www.khanbusinessproducts.com](http://www.khanbusinessproducts.com)

[www.rentalphotocopierinpakistan.com](http://www.rentalphotocopierinpakistan.com)

[www.bestphotocopierinpakistan.com](http://www.bestphotocopierinpakistan.com)

## **COMPANY HISTORY:**

Khan Office Products was initially established in July, 1996. In July 2005 a new partnership venture was formed after total Management takeover by a team of highly skilled professionals, bringing together with them latest technological Innovations and knowledge and experience of working in nationally renowned office Automation and document solution providing companies of Pakistan and changed The name of company from Khan office products to Khan Business Products . The Company under the new Management after making a modest beginning; has rapidly progressed manifolds. It now commands a sizeable and formidable market share of office automation solutions business in Karachi. It now proudly serves a large customer base of reputable multinational companies, foreign and local banks besides scores of many other local businesses and corporate entities.

Khan Business Products (KBP) specializes in offering innovative cutting edge office automation and documents handling solutions to its customers. It has rightly earned the trust and faith of its customers by being responsive to their needs and by continually excelling in delivering timely and highly satisfactory standard of services. KBP prides itself in promoting a totally customer driven organizational culture that aims at achieving highest quality service industry standards with zero tolerance on integrity Issues.

## **VISION:**

Today, the business needs are changing rapidly. The competition in almost every industry is increasing, mostly due to rising customer demands. This requires businesses to adopt such a strategic plan that can enhance the effectiveness and efficiency of resources available within the organization, such as information, in such a way that organizational goals can be achieved.

## **MISSION STATEMENT:**

KBP will market premium quality office automation equipment and provide state of the Art document handling solutions to its valuable clients. Our sales will be backed up by a Network of highly efficient after sales support infrastructure manned by competent Professionals. We will ensure our products and services guarantee the best value for Money to our customers.

We strongly believe that success in business is dependent on remaining a totally customer driven organization and in providing levels of services which are second to none. It is our aim to ensure all business associations with KBP are most pleasurable Experiences.

## **COMPANY STATUS**

KBP is basically a limited liability partnership firm focusing mainly on office automation Products and document handling solutions.

## **What Do We Have For You?**

Printing Solutions:

- our product range includes:
- Digital Copiers from 15-cpm to 135-cpm
- Digital Copy Printers, 120-130 copies per minute
- Large Format A0 size Copiers
- Colored Copiers & Colored Printers and scanners
- Mono Laser Printers, 16ppm to 45ppm

## **CORE PRODUCTS AND SERVICES:**

KBP core business is related to Office Automation products and document handling Solutions. It has established a network of technical services support in Karachi KBP specializes in the supply and maintenance of a complete range of both new and Refurbished heavy duty, medium duty and light duty digital or analogue photocopiers Network Printer machines, network and stand alone PC printers, scanners and their Accessories.

KBP has acquired the capability and expertise to maintain latest technology Based machines and accessories of world renowned brands like Canon, Ricoh, Minolta, NRG (Nashua-tech, Rex Rotary and Gastetner) products. Solutions are also Provided under the DSP (Document Service Plan) and DAP (Document Assurance Plan) Besides pure rentals only. Our solutions are Efficient and cost effective gaining the complete trust and confidence of our valued Customers.

## **KEY PERSONNEL:**

The ownership of KBP is held by three partners working full time as directors and Other key posts in the organization included newly created post of Relationship Manager (Major Accounts) and the Manager (Customer Support Services).

KBP further employs about a total of 70 personnel in different management and staff Cadres on permanent and contractual basis. Thirty two staff is on permanent basis Whereas others on contract basis mainly with DSP agreements Profiles of the key Company executives are given as following.

**Name: Mr. Shahzad Khan**

**Designation:** Director (Partner)

**Qualifications:** Diploma Associate Engineering



(Electronics) & Also Graduate

**Professional Trainings:** Digital and Analog Products Training,

Take Special Training in Jurresey Company in Saudi-e-Arabia.

**Work Experience:**

He is a highly competent electro-mechanical engineer having more than eighteen years Working experience in best Office Automation organizations of national repute.

**Name:** Mr. Kamran Khan

**Designation:** Director (Partner)

**Qualifications:** Diploma Associate Engineering (Electronics)



& Also Graduate

**Professional Trainings:** Digital and Analog Products Training,

Take Special Training in Jurreesy Company in Saudi-e-Arabia.

**Work Experience:**

He is a highly experienced and well trained mechanical engineer with about eighteen Years of technical working experience in Office Automation industry.

**Name:** **Mr. Farhan Saeed**

**Designation:** Director (Partner)

**Qualifications:** Diploma of I.T from Aligarh Institute of Computer Technology in



Karachi.

& Also Graduate

**Work Experience:**

He is a highly experienced of Marketing and well trained I.T with about fourteen Years of working experience.

# CLIENT LIST

## MAJOR CLIENT

1. KARACHI ELECTRIC SUPPLY COMPANY

## AIRLINES

2. Air Blue

## PHARMACEUTICALS

3. PLATINUM PHARMACEUTICALS (PVT) LTD
4. GETZ PHARMA (PVT) LTD
5. NOVARTIS PHARMA (PAKISTAN) LTD
6. SANOFI AVENTIS LTD
7. JOHNSON & JOHNSON PAKISTAN (PVT) LTD
8. MARTIN DOW PHARMACEUTICALS (PVT) LTD
9. PAKISTAN SPECIALTY CHEMICALS (PVT) LTD
10. HILTON PHARMA (PVT) LTD
11. MATRIX PHARMA (PVT) LTD
12. ZAFI PHARMA (PVT) LTD
13. PHARMALINK
14. HIRANIS PHARMACEUTICALS (PVT) LTD
15. KAIZAN PHARMACEUTICALS (PVT) LTD



17. INDUS PHARMA (PVT)LTD

18. U.M ENTERPRISES

## SHIPPING'S

19. G.A.C SHIPPING (PVT) LTD

20. COMBINE FREIGHT (PVT) LTD

21. BISMILLAH LOGISTIC(PVT) LTD

22. EXPEDITOR INTERNATIONALPAKISTAN LTD

23. ALL PORT (PVT) LTD

24. MUHAMMAD AMIN MUHAMMAD QASEEM SHIPPING COMPANY

## HOSPITALS

25. ORTHOPEDIC MEDICAL INSTITUTE

26. LIQUATE NATIONAL HOSPITAL

27. CHINIOT GENERAL HOSPITAL (PVT) LTD

## AUTO INDUSTRIES

28. TOYOTA SOUTHERN MOTORS

29. THAL ENGINEERING ( WIRE HARNESS)

30. GHANDARA NISSAN LIMITED

31. NJ AUTO INDUSTRIES (PVT) LTD

32. BALUCHISTAN WHEEL (PVT) LTD

33. AFZAL MOTORS (PVT) LTD

34. AL HAJ MOTORS (PVT) LTD

35. TRANSFIGURE AUTO ENGINEERING (PVT) LTD
36. WORLD GROUP (PVT) LTD
37. HONDA DRIVE INN
38. THAL DENSO
39. DEWAN AUTOMOTIVE ENGINEERING HUB (PVT) LTD
40. DEWAN PRODUCTS SUPPORT CENTER
41. DELTA INNOVATION LTD
42. DEWAN FAROOQ MOTORS (PVT) LTD
43. DEWAN MUSHTAQ MOTORS CYCLES (PVT) LTD
44. DEWAN MUSHTAQ MOTORSCYCLES (PVT) LTD
45. DEWAN MOTORS CYCLES (PVT) LTD

## **TEXTILES**

46. COTTON EMPIRE
47. AFROZ TEXTILE INDUSTRIES (PVT) LTD (PRINTING MILLS)
48. AFROZ TEXTILE INDUSTRIES (PVT) LTD (TOWEL UNIT)
49. RAJBI TEXTILE (PVT) LTD
50. RAJBI INDUSTRIES (PVT) LTD
51. ARTISTIC GARMENTS INDUSTRIES (PVT) LTD
52. ARTISTIC MILLENNER SPINING MILLS (PV) LTD
53. DEWAN FAROOQ TEXTILE (PVT) LTD
54. DEWAN TEXTILE MILLS (PVT) LTD

55. DEWAN FAROOQ SALMAN MILLS (PVT)LTD

56. AL ASIF TEXTILE (PVT) LTD

57. EASTERN TEXTILE (PVT) LTD

58. AL AMIN TEXTILE (PVT) LTD

59. EAST ASIAN TEXTILE (PVT) LTD

60. QAMAR & SONS TEXTILE (PVT) LTD

61. M.I INDUSTRIES (PVT) LTD

62. SIGNATURE DENUM

63. ABDUL WAHID OMER & CO

64. NOVA INTERNATIONAL (PVT) LTD

65. AL HABIB DYING

66. MUHAMMAD SHAFI TANNERIES

67. PAKISTAN BED WARE (PVT) LTD

68. WEAVE & KNITS

69. AHMED GENERAL MILLS (PVT) LTD

70. KH FHAMA TEXTILE PROCESSING (PVT) LTD

71. AMIN TEXTILE (PVT) LTD

72. SURIYA TEXTILE MILLS (PVT) LTD

73. PAKISTAN SYNTHETIC LTD

74. DL NASH GARMENTS (PVT) LTD

- 75. DESIGN INTERNATIONAL
- 76. TEX LINE BUYING
- 77. S.A.H ENTERPRISE
- 78. NOBLE IMPEX
- 79. GHOSYIA DYING (PVT) LTD

## **Banks**

- 80. SUMMIT BANK
- 81. HABIB BANK LTD
- 82. FIRST CREDIT INVESTMENT BANK
- 83. ALLIED BANK LTD

## **Construction Sector**

- 84. ENGINEERING CONSULTING (PVT) LTD
- 85. ENVICREATE (PVT) LTD
- 86. KARACHI MASS TRANSIT
- 87. FECTO CEMENT
- 88. DEWAN CEMENT (PVT) LTD
- 89. PETRO CAMP ENGINEERING
- 90. ENGINEERING DESIGN BUREAU

91. AL PRINCE ENGINEERING(PVT) LTD

92. INTERNATIONAL CONSULTANT

93. A.A.A PARTNER SHIP

94. HABIB FIDA ALI

95. AMRELI STEELS

## TelecomSector

96. TELECARD (PVT) LTD

97. WATEEN TELECOM

## FoodSector

98. K.S SULEMANJI ESMAILJI AND SONS (PVT) LTD

99. PIE IN THE SKY

100. DEWAN SUGAR MILLS

101. HILAL CONFECTIONERY (PVT) LTD

102. GRAY MACKENZIE RESTURANT INTERNATIONAL LTD

103. LARR SUGAR MILLS LTD

104. PORT GRAND

## Education Sector

105. INSTITUTE OF BUSINESS TECHNOLOGY BIZTEK UNIVERSITY

106. LINKS PRIMARY SCHOOL

107. WORLD ACADEMY SCHOOL

- 108. ORIGIN ELEMENTARY SCHOOL
- 109. AL FAROOQ SECONDARY SCHOOL
- 110. INSTITUTE OF ENGINEERING
- 111. AL HUDA INTERNATIONAL
- 112. CENTER OF ISLAMIC
- 113. ASHRAF-UL- MADARISS
- 114. LINKS PRE SCHOOL
- 115. BAITUL MUKARRAM

## **TravelAgencies**

- 116. RAIS TRAVELS (PVT) LTD
- 117. SONERI TRAVELS (PVT) LTD
- 118. USMAN AIR TRAVEL (PVT) LTD
- 119. ALAM AIR TRAVELS (PVT) LTD
- 120. JATOI AIR TRAVELS (PVT) LTD
- 121. BIN MAHOON REQUIREMENT (PVT) LTD
- 122. ALLIED SERVICE INTERNATIONAL LIMITED
- 123. EXECUTIVE SERVICES BUREAU

## **OthersClients**

- 124. TCS (PVT) LTD**
- 125. AC NIELSON PAKISTAN LTD**
- 126. DADEX ETERNIT LTD**
- 127. DEWAN MUSHTAQ GROUP**
- 128. DEWAN YOUSUF GROUP**
- 129. PRIME SAFETY LTD**
- 130. TAPAL TEA (PVT) LTD**
- 131. THAL (PAPER SACK)**
- 132. THAL LTD (JUTE DIVISON)**
- 133. GLOBE INDUSTRIES (PVT) LTD**
- 134. IGI FINEX SECURTIES**
- 135. IGI INSURANCE**
- 136. RMS (PVT) LTD**
- 137. NATIONAL CLEARING COMPANY PAKISTAN LTD**
- 138. CORPORATE &MARKETING CORPORATION**
- 139. VECTOR CAPITAL**
- 140. INDUS TRADING COMPANY**
- 141. GHANI GLASS**
- 142. SINDH COAL AUTHORITY**
- 143. ARFEEN INTERNATIONAL (PV) LTD**

**144. WALL STREET**

**145. DATARI INTERNATIONAL**

**146. GOLD MOHAR**

**147. BALTIC CONTROL**

**148. M. TAX**

**149. S.H.K**

**150. SULTEX INDUSTRIES (PVT) LTD**

**151. SHAHID SHAFIQ (PVT) LTD**

**152. QADRI GROUP**

**153. PAKISTAN TELEPHONE CABLE (PVT) LTD**

**154. JILANI PRINTERS**

**155. ROZNAMA DUNIA**



**BANKERS:**

1. BANK ALFALAH Ltd. I.B.G Federal "B" Area Branch (0540) Karachi.

**BANKING AND FINANCIAL STATEMENTS**

NOTE: The Company Financial Bank Statements are available on request and Can be provided separately on Strict CONFIDENTIALITY and a "Need To Know" basis.